

## Companies

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| <br>Reclamamos por ti   | <b>Airning</b><br>Flight delay compensation           |
| <p><i>Airning is a legaltech specialized in the management of air incidents; past and future. They use their database to perform big data and prevent future incidents, while analyzing flights in real time and informing them of the rights of their passengers. They also help passengers who have encountered past incidents to receive compensation of 250 to 600 € per person, easily and online, under contingent commission (no win no fee).</i></p> |   |
| Website:   | http://www.airning.com                                |
| Country:   | Spain   |
| Is looking for:  | N/A   |
| Contact:   | Xavier Trallero Guillot   CEO   xtrallero@airning.com |

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|   | <b>Altada Technology Solutions Limited</b><br>Cleanse and organize data environments |
| <p><i>In the fast paced, data rich and complex business world of today, data is expensive to gather, store, manage and protect. A lack of a coherent data strategy has lead organizations to poor decision making, inefficiencies, poor customer experiences, loss of revenue and risk of regulatory noncompliance. Altada's AI platform provides a complete view of clients data supply chain using indexing, data remediation and inference. Altada enables clients to make better decisions and deliver augmented customer experiences by helping them put order on complex and potentially inaccurate data improving regulatory compliance, data governance, process efficiency and profitability.</i></p> |  |
| Website:   | N/A  |
| Country:   | Ireland  |
| Is looking for:  | N/A  |
| Contact:   | Allan F. Beechinor   CEO   allan@altada.com  |

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| <u>BlockClaim</u><br>  | <b>BlockClaim Ltd.</b><br>Blockchain X AI Powered Claims Automation & Fraud Filtering for Motor Insurance |
| <p><i>BlockClaim is an Imperial College based Insurtech startup. They have engineered a solution to automate claims and improve fraud filtering for motor insurance by combining the power of Blockchain with Artificial Intelligence. They are raising €500K as a seed round, of which €350K is already committed by insurance industry investors. So €150K is left in this round. They have also closed paid pilots with several big EU based insurers.</i></p> |   |
| Website:  | N/A   |
| Country:  | United Kingdom  |
| Is looking for:   | €150,000  |
| Contact:  | Niels Thone   Director   niels.thone@gmail.com  |

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|   | <p><b>Carcool</b><br/>Smart Journeys in Smart Cities. Safe, Cheap, Clean &amp; Green.</p> |
| <p><i>Carcool's Intelligent Mobility Software reduces Congestion and Pollution by Enabling Smart City Journeys. Individuals in the same organization are able to share home to office journeys; Enterprises can optimize their employee journeys within cities when visiting customers and branches; fleet management companies can optimize journeys and digitize their businesses. Transportation will Transform to AV and Electric, Carcool will Transform it from Single Occupancy to Safely Shared &amp; Sustainable.</i></p> |   |
| Website:   | www.carcool.pe  |
| Country:   | USA-Perú-UK   |
| Is looking for:  | €425,000  |
| Contact:   | Martin Johnson   martin.johnson@sophiabusinessangels.com                                  |

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|   | <p><b>CiviQ</b><br/>Opening and enabling dialogue on public submissions</p> |
| <p><i>CiviQ has two products selling in the Smart Governance market: OpenConsult, a consultation portal that captures targeted granular comments and GIS consultation data; and OpenInsights, a platform for capturing and finding structure in public opinion. These respond to a demand for more effective tools to reduce the cost of consultation management, increase response quality and avoid conflict that results in costly delays and judicial reviews. Project conflict cost the US renewable energy sector \$10bn in 2010 and a Council in Ireland €250K in 2015. CiviQ aims to be the market leader in consultation &amp; opinion analytics for the €386bn Smart governance market by 2022.</i></p> |   |
| Website:  | http://www.civiq.eu/  |
| Country:  | Ireland   |
| Is looking for:   | € 550,000   |
| Contact:  | Vanessa Liston   CEO   vanessa@civiq.eu                                     |

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|   | <p><b>Crowdheroes   Nexxt.One Alpha GmbH</b><br/>Activating the Power of the Crowd</p> |
| <p><i>Crowdheroes digitalizes the German insurance industry and thrives to become the leading provider for insurance offerings on social networks. With their self-developed auction model and crowdheroes app, customers from now on can choose how much they want to pay for their insurance. With the strength and buying power of large communities, customers can save up to 30% on their insurance premiums.</i></p> |  |
| Website:   | https://crowdheroes.de   |
| Country:   | Germany  |
| Is looking for:  | €1,500,000   |
| Contact:   | Johannes Matthias   CEO   johannes@crowdheroes.de                                      |

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|    | <p><b>DigitArena S.A.</b><br/>Sport events broadcast customization</p>               |
| <p><i>Digit Arena has unique software to revolutionize advertisement on sports pitches. This patented technology replaces local ads in stadia by commercials tailored to the TV or VR viewer depending on where they are in the world. This enables multiple local sponsors to reach their target audience via a universal event. With the potential to drastically increase advertisement revenues derived from sporting events, it can be applied to all LED billboards around the globe, whatever the sport.</i></p> |  |
| Website:  | <a href="http://www.digitarena.tv/">http://www.digitarena.tv/</a>                    |
| Country:  | Switzerland  |
| Is looking for:   | €860,000   |
| Contact:  | Jean-Luc Affaticati   CEO   <a href="mailto:jla@digitarena.tv">jla@digitarena.tv</a> |

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|   | <p><b>Dronamics</b><br/>IATA's first Strategic Partner for drones worldwide.</p>       |
| <p><i>To revolutionize e-commerce logistics in emerging markets, Dronamics is developing a new type of cargo airplane, "the Black Swan" – small, unmanned and extremely fuel efficient. The Black Swan is a cargo UAV that can transport 350 kg over 2,500 km for a 50%+ lower cost than other airplanes. It flies autonomously, can be managed remotely via satellite, and the whole system costs less than a sports car. It can land on short and unpaved runways, enabling on-demand point-to-point flights and speedy same-day delivery even to the most remote locations, transforming logistics in Asia, Africa, Latin America and beyond.</i></p> |  |
| Website:   | <a href="http://dronamics.com">http://dronamics.com</a>                                |
| Country:   | Bulgaria   |
| Is looking for:  | 5,000,000 or business partnerships   |
| Contact:   | Svilen Rangelov   CEO   <a href="mailto:svilen@dronamics.com">svilen@dronamics.com</a> |

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|   | <p><b>Ekofolio</b><br/>Invest in sustainable forests in minutes</p>         |
| <p><i>EKOFOLIO IVS is mission-driven Fintech company, whose core mission is to make quality investments in Forestry available to everyone. Ekofolio's vision is to utilize the latest advances in Blockchain technology to create a transparent, dynamic and liquid marketplace for forests where institutional and small investors can participate on comparable terms.</i></p> |   |
| Website:   | <a href="http://www.ekofolio.com">http://www.ekofolio.com</a>               |
| Country:   | Denmark   |
| Is looking for:  | 1,500,000   |
| Contact:   | Ian Choo   Founder   <a href="mailto:ian@ekofolio.com">ian@ekofolio.com</a> |

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|   |   | <b>EyeSense Solutions</b><br>Revolutionary personal assistant for the blind and visually impaired |
| <i>EyeSense is a mobile application accompanied by a wearable camera that uses enhanced artificial intelligence and computer vision technologies to recognize faces, identify objects and read text. Offering an intuitive blind-friendly user experience and a wide range of practical use cases. The solution interprets the visual world and speaks it to the user, increasing the user's independence and joy while tackling personal, social, educational and economic challenges.</i> |   |   |
| Website:  | https://www.eye-sense.com/                            |   |
| Country:  | Netherlands   |   |
| Is looking for:   | €730,000  |   |
| Contact:  | Amr Elmahmoudy   Founder   amr.elmahmoudy@id-labs.org |   |

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|  |   | <b>FlexiDAO</b><br>Break the barriers of Distributed Flexibility |
| <i>FlexiDAO is a blockchain-based software that transforms Distributed Demand Response to make it profitable, transparent, reliable at scale. We control data and electricity flows from small-scale devices such as Batteries or EVs to help our customers TSOs balance the grid and reduce grid reinforcement costs. We offer cash rewards and energy bill savings to consumers who own devices with flexible capacity and partner with hardware manufacturers to reach them. Our differentiating point is based on a distributed IT architecture that enables to automate back-end processes for cost cutting, certify flexibility delivery and streamline coordination among energy players.</i> |   |  |
| Website:   | http://www.flexidao.com                           |  |
| Country:   | United Kingdom                                    |  |
| Is looking for:  | €75,000   |  |
| Contact:   | Simone Accornero   CEO   s.accornero@flexidao.com |  |

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|   |   | <b>GainX</b><br>Global Transformation Managed with Machine Learning |
| <i>GainX uses AI to help global enterprises predict and better manage the ROI on transformation GainX patented software solutions leverage AI technology and advanced network design theory to provide intuitive tools and dashboards designed to manage multi-million strategic portfolios, global transformation, and exceptional regulatory &amp; corporate governance. The market timing for GainX expansion and growth couldn't be better as digital disruption is forcing digital transformation and major restructuring.</i> |   |   |
| Website:  | http://www.gainx.com                          |   |
| Country:  | United Kingdom                                |   |
| Is looking for:   | €2,500,000                                    |   |
| Contact:  | Angelique Mohring   CEO   angelique@gainx.com |   |

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|  <p><b>GALAKTIKA</b></p>   | <p><b>Galaktika</b><br/>From low-earth orbit development to deep space exploration</p> |
| <p><i>Galaktika is an international aerospace company of a new type changing the traditional approach to space activities. They are proposing to use the magnetohydrodynamic (MHD) principle for family of new generation launch vehicles. The multimode magnetic air intake (the flow before an entrance to the engine is ionized) is used for management of an inflow stream of the engine. They have already tested a small engine and provided sufficient results for the project (Taymyr).</i></p> |  |
| Website:  | galaktika.space  |
| Country:  | Russia, Luxembourg, Ireland  |
| Is looking for:   | €5,000,000   |
| Contact:  | Aliya Prokofyeva   Owner   aliya@galaktika.space                                       |

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|   | <p><b>Go Touch VR</b><br/>Touch Virtual Reality</p>                 |
| <p><i>Go Touch VR is an innovation design company delivering touch solutions for VR and AR. They provide their haptic technology, support and services for both academic organizations and companies active in the fields of training, engineering, showcasing and data interaction. VRtouch is the simplest and most powerful solution to interact and manipulate Virtual Reality objects. It delivers the best haptics experience on the market and it has been designed to be integrated with any tracking solution for the best flexibility and scalability of your applications.</i></p> |   |
| Website:  | <a href="https://www.gotouchvr.com/">https://www.gotouchvr.com/</a> |
| Country:  | France  |
| Is looking for:   | €3,000,000 equity ask, €1,000,000 committed                         |
| Contact:  | Eric Vezzoli   CEO   eric@gotouchvr.com                             |

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|    | <p><b>Gotoky</b><br/>People Driven Network</p>     |
| <p><i>Gotoky is a unique system for creating decentralized, independent, highly secure, low-cost and portable communication network. This is a small, easy to use and cost-effective device, robustly designed and for data transmissions over the encrypted mesh capable RF networks. When Gotoky is paired with a smartphone over Bluetooth, you can securely talk, text, activate "Emergency" Location Beacon as call for help, use Navigation, Real time off-line Tracking, share GPS locations, create events and more. It works over public standard license-free radio frequencies - it doesn't require any cellular infrastructure.</i></p> |  |
| Website:  | <a href="http://www.gotoky.com">www.gotoky.com</a> |
| Country:  | The Netherlands                                    |
| Is looking for:   | €300,000 – 600.000                                 |
| Contact:  | Katja Lipicnik   Co-Founder   katja@gotoky.com     |

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|   | <p><b>Grand Retro</b><br/>Give Your Classic Car a Home</p> |
| <p>With <a href="http://Grandretro.com">Grandretro.com</a>, iModeler's mission is to be the digital companion for classic car lovers around the world. An associated GNSS-service makes ownership more joyful and investments in cars more save and attractive. Grand Retro's principal business is to create, maintain and harvest a community of people and companies with a passion for classic cars. It is a showcase to share great moments, get and provide technical help and a place to be proud of a car's beauty. Grand Retro's business cases include advertising, c2c business services, a trading platform for branded products and, most importantly, selling a specific GNSS-device and -service tailored to the needs of classic car owners.</p> |  |
| Website:   | <a href="http://grandretro.com">http://grandretro.com</a>  |
| Country:   | Germany  |
| Is looking for:  | €1,600,000   |
| Contact:   | Johannes Gerl   Co- Founder   johannes.gerl@imodeler.com   |

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|    | <p><b>GuardYoo</b><br/>Cybersecurity Excellence</p>               |
| <p>GuardYoo is a purpose-built SaaS platform for automated compromise assessment and machine-assisted threat hunting. GuardYoo Analytical Engine is the result of years of GuardYoo's Founders and Team practice of providing cutting-edge cyber threat assessment services to enterprise clients and acting as first responder to dozens of recent most sophisticated cyberattacks. Their algorithms have been recognized by many of the world's most reputable cybersecurity experts and institutions.</p> |   |
| Website:   | <a href="https://www.guardyoo.com/">https://www.guardyoo.com/</a> |
| Country:   | Ireland   |
| Is looking for:  | €500,000 – 1,500,000  |
| Contact:   | Oleh Derevianko   CVO   oderevianko@guardyoo.com                  |

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|   | <p><b>Heat Power BV</b><br/>Supercharged Steam Turbine Systems for Rapid Response Power</p> |
| <p>The Rapid Compression Gasturbine (RCG) system is a new and patented steam &amp; gasturbine system that is installed as add-on to furnace fired boilers and that can vary electrical output within a second. The RCG principle boosts the power output of an oven fired steam cycle on average 15-35% and enables adjusting the electrical power output within seconds. The RCG add-on can be applied in small and medium (manufacturing) industries, such as food, wood, paper&amp; pulp, thermal cleaning and ships propulsion. The RCG is suitable for delivering electrical power in the range of 100kWe- 8000kWe.</p> |   |
| Website:   | <a href="http://www.heatpower.nl">http://www.heatpower.nl</a>                               |
| Country:   | The Netherlands   |
| Is looking for:  | € 1,200,000   |
| Contact:   | Henk Ouwerkerk   CEO   henk@heatpower.nl  |

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|   | <p><b>HeraSpace</b><br/>Technology for sustainable and smart fishing</p> |
| <p><i>Heraspace is looking for partnership particularly within the techfood industry. HeraSpace helps fishermen to locate the closest legal fishing ground, optimizing operating budgets while reducing environmental impacts. The system supports healthy food production, income, employment, and sustainable fishing. HeraSpace dynamically predicts and updates fish distribution patterns. By combining Copernicus satellite data with actual fishing data, the selection of optimal fishing grounds can be drastically improved, as well as the efficient routing of vessels to those locations.</i></p> |  |
| Website:   | <a href="http://heraspace.com/">http://heraspace.com/</a>                |
| Country:   | United Kingdom   |
| Is looking for:  | €80,000- 150,000   |
| Contact:   | Isaac Durá   CEO   isaacdura@heraspace.com                               |

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|    | <p><b>HiveMined</b><br/>Crowdsourcing a Safer World</p>   |
| <p><i>HiveMined is developing "Skeptify", that helps users avoid digital fraud with AI-empowered Skepticism as a Service across multiple platforms: Within Outlook, their mobile email client, and via a free dedicated email hotline.</i></p> |   |
| Website:   | <a href="http://hivemined.io">http://hivemined.io</a> , <a href="http://skeptify.ai">http://skeptify.ai</a> |
| Country:   | Denmark   |
| Is looking for:  | €1,000,000  |
| Contact:   | Mark Rees-Andersen   CEO   ceo@hivemined.io   |

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|  <p><b>ibisa</b></p>   | <p><b>Ibisa</b><br/>Crop protection for Smallholder Farmers</p> |
| <p><i>Ibisa is a game changing platform to protect smallholder farmers against crop losses powered by blockchain, satellite imagery and weather indices. It is designed to allow sharing of crop yield risk and administration costs across a much broader range of individuals than is possible with microinsurance backed by formal insurance schemes. The goal is to provide a risk protection product that delivers real value for smallholder farmers while lowering their risk profile.</i></p> |   |
| Website:  | <a href="http://www.ibisa.network">http://www.ibisa.network</a> |
| Country:  | Luxembourg  |
| Is looking for:   | €1,000,000. €500,000 already committed                          |
| Contact:  | Maria Mateo Iborra   Co- Founder   maria@bitbank.lu             |

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|   | <p><b>ilocator</b><br/>It's time, to smartly manage the infrastructure of Smart Cities</p> |
| <p><i>Illocator is a global service that enables users to register and manage geographically scattered physical assets and share information with others involved in the management and maintenance work - resulting in transparency, predictive and demand-based maintenance and reduced cost. Building on this illocator is developing ML and AI techniques to deliver consistent and unbiased information about the completion of a service process - which is the foundation for smart contracting.</i></p> |  |
| Website:  | http://www.ilocator.com  |
| Country:  | Germany  |
| Is looking for:   | €1,000,000 - 2,000,000   |
| Contact:  | Henrik Michaelsen   Founder   henrik.michaelsen@ilocator.com                               |

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|   | <p><b>inwibe</b><br/>Live Innovation in Good Vibes</p> |
| <p><i>For companies who want to successfully launch their innovation strategy, or to drive existing ones to full performance. Inwibe is the augmented assistant of Business Managers striving to access innovation opportunities and for Chief Digital, Innovation and Transformation Officers who want to accelerate in their mission. Inwibe offers end-to-end services from partner sourcing down to partnership contracting. It eases the matching via NLP and the transactions via the blockchain.</i></p> |  |
| Website:  | http://www.inwibe.com                                  |
| Country:  | France   |
| Is looking for:   | €800,000 - €1,000,000                                  |
| Contact:  | Fiamma Ferrero   CEO   fiamma.ferrero@inwibe.com       |

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|  | <p><b>IP-Wetter e.K.</b><br/>GeoWetter: new generation of mobile weather</p> |
| <p><i>Existing road weather is static, which results in a high loss of precision of the weather data. GeoWetter is a multiscale technology with a complex support of the time dimension. GeoWetterRoad will show the Movement of the weatherfields together with the movement of the car, to determine the time point, when severe weather will cross the route. To identify the confidence level, where autonomous driving is allowed and where the driver has to take over, IP-Wetter will develop an AI multiscale software architecture, between the cloud and the processing units inside the vehicle, generating real-time, microscale nowcasts.</i></p> |  |
| Website:   | http://ip-wetter.de  |
| Country:   | Germany  |
| Is looking for:  | €50,000 – 300,000  |
| Contact:   | Regina Stöber-Yurdakul   Founder   stoeber-yurdakul@ip-wetter.de             |

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|   | <p><b>Kamu Health</b><br/>Measure, Monitor, Predict</p>                                  |
| <p><i>KAMU 1.0 project implements the first medically regulated, commercially available version of the KAMU predictive self-service for asthmatics. Kamu Health is building on top of the existing prototype that already proves the selected technologies work and can fulfill customer and regulatory requirements. Key part of the project is to enable data acquisition from commercial customers in a way that enables cognitive analytics to be used going forward to detect correlating conditions and users based on our proprietary algorithms.</i></p> |  |
| Website:   | <a href="http://kamuhealth.com">http://kamuhealth.com</a>                                |
| Country:   | Finland  |
| Is looking for:  | €1,400,000   |
| Contact:   | Teemu Juutilainen   CEO   <a href="mailto:teemu@kamuhealth.com">teemu@kamuhealth.com</a> |

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|    | <p><b>Karlsson</b><br/>Beyond Your Current Health Insurance</p>                                      |
| <p><i>Karlsson is supplementary health insurance made simple, digital and intuitive, based on individual needs and personality traits. Karlsson will be the first digital health insurance company to build new products tailored to individual needs and personality, unbundling insurance. As such, they are changing the face of supplementary health insurance in Germany and Europe for good, from static to dynamic, from slow to fast, from off-the-shelf to individualized.</i></p> |  |
| Website:  | <a href="https://getkarlsson.com">https://getkarlsson.com</a>  |
| Country:  | Germany  |
| Is looking for:   | €2,500,000 – 5,000,000   |
| Contact:  | Nikolas Noetzel   Co- Founder   <a href="mailto:nikolas@getkarlsson.com">nikolas@getkarlsson.com</a> |

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|    | <p><b>Keleya</b><br/>Fit and Relaxed in your Pregnancy</p>                                     |
| <p><i>Keleya is an app-based solution for young moms &amp; moms to-be. The app helps the woman to be fit &amp; relaxed via personalized workout- &amp; nutrition plans. The problem: Women are often insecure &amp; overwhelmed with a lot of one-size-fits-all content and often have physical problems during this period. We help them with content &amp; advice catered to their needs. Our algorithm provides her with the right fitness- and nutrition program based on her input such as wellbeing, fitness level &amp; other input.</i></p> |  |
| Website:  | <a href="http://keleya.de/en">http://keleya.de/en</a>  |
| Country:  | Germany  |
| Is looking for:   | €700,000   |
| Contact:  | Victoria Engelhardt   Co- Founder   <a href="mailto:victoria@keleya.de">victoria@keleya.de</a> |

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|   |   | <b>Kitinno ApS</b><br>Digitization of purchases of goods and products to Restaurants, Canteens and Cafes |
| <p><i>Kitinno works on helping customers improving the trading conditions in a relatively traditional and untouched and too protected market without significant competition. The concept is based on the principles of a general procurement process where purchasing contracts are completed through traditional tenders to achieve the most economically and optimal conditions for our customers. The idea is to digitize the process by ripping historical invoices to create a baseline and then run the whole customer specific assortment in our advanced database to find suitable alternatives at alternative vendors completed electronically.</i></p> <p><i>A whole set of different variations of products should be offered to the market.</i></p> |   |  |
| Website:   | https://www.kitinno.com/                            |  |
| Country:   | Denmark   |  |
| Is looking for:  | € 1,200,000   |  |
| Contact:   | Johan Håkansson   Managing Partner   jh@kitinno.com |  |

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|    |   | <b>Kray Technologies</b><br>The Drone that Can Do More |
| <p><i>Kray develops and manufactures autonomous spraying drones. They have created the highly efficient crop protection application technology for use at the industrial scale in almost all farms.</i></p> <p><i>Kray Protection UAS is a 2x2 meter size drone that starts vertically and flies horizontally as a plane at the 3 feet altitude above the crop. As it flies, it sprays pesticides at the volume adjusted by the farmer. The drone automatically follows the mission of application (trajectory of movement). Using computer vision system, it reconstructs the terrain in front of it and avoids obstacles in its way. Kray UAS allows farmers to reduce operational costs, eliminate yield losses, reduce pesticides.</i></p> |   |  |
| Website:   | https://kray.technology/                          |  |
| Country:   | Ukraine   |  |
| Is looking for:  | € 500,000 - 1,500,000                             |  |
| Contact:   | Dmytro Surdu   CEO   dmytro.surdu@kray.technology |  |

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|   |   | <b>Leaf Republic</b><br>.I am like you, I am different |
| <p><i>We love to present and package things beautifully. Packaging is a part of our daily lives. As the number of people and our level of consumption is continuously growing, the packaging plays a major role. Its impact is impressive all over the world – and now is the time to revolutionize it. In creating materials out of leaf pulp, Leaf Republic turns packaging &amp; new materials into an experience: unique look &amp; feel, broad range of application, and sustainable.</i></p> |   |  |
| Website:   | https://www.leaf-republic.com/            |  |
| Country:   | Germany                                   |  |
| Is looking for:  | €850,000                                  |  |
| Contact:   | Charles Lin   COO   lin@leaf-republic.com |  |

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|   | <p><b>LuxAI S.A.</b><br/>QTrobot : Your Expressive Humanoid Social Robot</p> |
| <p><i>LuxAI is the vendor of QTrobot, a little helper of therapists and a big friend of autistic kids. Autism costs greater than the cancer, stroke and heart disease combined and its incidence rate in 15 years has grown 250% to 1 in every 59. Science shows early intensive therapy can reduce the costs more than \$1 Million per person, a lost opportunity due to extreme lack of therapists. We propose an open innovation for a holistic solution to make autism therapy accessible and affordable by providing a social robot platform for mass replication of standard autism curriculums by non-specialized caregivers.</i></p> |  |
| Website:   | http://www.luxai.com/  |
| Country:   | Luxembourg   |
| Is looking for:  | €800,000 – 1,600,000   |
| Contact:   | Dr. Pouyan Ziafati   CEO   ziafati@luxai.eu                                  |

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|    | <p><b>Marx Biotechnology Ltd.</b><br/>Solving the GVHD enigma</p> |
| <p><i>Marx Biotechnology is about saving lives, reducing costs, and improving patient care. Allowing doctors to make quick, accurate, and efficient decisions on how best to manage and treat their patients. Marx Biotechnology has a patented, disruptive, platform early stage blood diagnostic technology with monitoring and therapeutic capabilities. It can diagnose at an early stage quickly and accurately numerous disorders such as Cancer, Leukemia, Inflammatory bowel disease and Parkinson's. For our first application, we are developing a blood test for the early diagnosis of graft versus host disease (GVHD) which is the leading cause of death in bone marrow transplant patients.</i></p> |   |
| Website:  | www.marxbio.com   |
| Country:  | Israel  |
| Is looking for:   | €3,000,000  |
| Contact:  | Stephen Marx   CEO   Stephengmarx@gmail.com                       |

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|    | <p><b>Modri planet d.o.o.</b><br/>Create digital 3D data with 3Dsurvey</p> |
| <p><i>Modri Planet is an IT research and developing company. They are involved in the Land Surveying industry and developed Photogrammetric and Aerial image processing software 3Dsurvey. 3Dsurvey is a photogrammetric software solution for 2D image processing. It's especially designed for Land surveyors and Civil engineers. They capture data with any drone, any camera and with 3Dsurvey software they can create their own 3D point clouds, digital orthophotos (DOF), digital surface models (DSM) and calculate volumes, profile lines, new surfaces, extremely fast and easy. Engineers are allowed to digitalize terrain; objects and they can use them for further development and projects.</i></p> |  |
| Website:  | http://www.3dsurvey.si   |
| Country:  | Slovenia   |
| Is looking for:   | €1,000,000 - 1,500,000   |
| Contact:  | Tomaž Izak   CEO   tomaz.izak@3dsurvey.si                                  |

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|   | <p><b>Networkokie</b><br/>My network of trust</p> |
| <p><i>Networkokie facilitates job opportunities to informal workers in Africa via a mobile interface. They have developed a trust prediction algorithm which enables users to find local workers they can trust. Lack of trust is the barrier for new business opportunities in developing economies<sup>1</sup>. It results in over \$27 trillion loss in productivity and economic growth every year for African countries alone. Clients and workers are limited to word-of-mouth referrals. By digitalizing word-of-mouth referrals, we can establish the basic trust necessary to work together and enable more inclusive employment opportunities.</i></p> |   |
| Website:   | http://www.networkokie.org                        |
| Country:   | France  |
| Is looking for:  | €450,000 - 650,000                                |
| Contact:   | Maximilian Bock   CEO   max@networkokie.org       |

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|    | <p><b>NEUS Diagnostics d.o.o.</b><br/>Eye- tracking neurodiagnostics</p> |
| <p><i>Neus Diagnostics' solution is a diagnostic kit based on tracking eye movements that detects the risk of cognitive impairment, that can lead to some neural diseases, up to 5 years before clinical symptoms. Their product is made of proprietary desktop software and a standard inexpensive eye-tracking peripheral. Its diagnostic workflow includes a series of five consecutive tests for a reliable measurement. The results follow within minutes, indicating a clean bill of health or a reliable indication of cognitive impairment that may lead to some neural diseases (like dementia) and that more complex, invasive and specialized procedures are needed.</i></p> |  |
| Website:  | http://neus-diagnostics.com  |
| Country:  | Slovenia   |
| Is looking for:   | Business and partnerships  |
| Contact:  | Anja Pukl   CFO   anja@neus-diagnostics.com                              |

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|    | <p><b>Orchestra Scientific</b><br/>Well- Tempered Tech</p>    |
| <p><i>Orchestra SCI., "The well-tuned instrumentation", was founded with the aim to transfer technological knowledge from research centers to industry, returning to the society the investment made in science. Nowadays, Orchestra is committed with two big projects: The commercialization of an adaptable spectroscopic probe able to work at cryogenic temperatures and in presence of high magnetic fields, and the development and commercialization of membrane-based modules for selective CO<sub>2</sub> separation.</i></p> |   |
| Website:  | https://www.orchestrasci.es/                                  |
| Country:  | Spain   |
| Is looking for:   | €500,000  |
| Contact:  | Cristina Sáenz de Pipaón   CEO   csaenzpipaon@orchestrasci.es |

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|   |  | <b>Pamyra</b><br>Pamyra.de - the Booking.com for transports |
| <p><i>Pamyra.de is the first independent price comparison and booking platform for freight forwarding. The platform drastically reduces transaction cost for booking a transport for both, sender and freight forwarders. Using Pamyra.de, senders may compare prices in seconds and book directly via the platform. Freight forwarders receive additional business without extra effort and may even use it to handle their C and D customers more efficiently..</i></p> <p><i>Pamyra.de went live in post-beta version in Nov 2017, and they already compare more than 100 freight forwarders.</i></p> |  |   |
| Website:   | https://www.pamyra.de/                   |   |
| Country:   | Germany                                  |   |
| Is looking for:  | €800,000 with €400,000 already committed |   |
| Contact:   | Lasse Landt   COO   L.landt@pamyra.de    |   |

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|   |  | <b>PauseAble ApS</b><br>Mindfulness for Everyone, Everywhere Through Interactive Meditation |
| <p><i>As a solution to hectic life style, interactive meditation focuses on mindful movement and relies on slow, continuous motion, encouraging you to find your own, most effective and subtle way to practice mindfulness in any given situation. Scientifically validated to be significantly more effective than guided meditation (Eg. Headspace) in daily situations. Featured by APPLE as editor's choice and Best of 2017, and reached #1 Paid app in the World for a week.</i></p> |  |   |
| Website:  | http://www.pauseable.com                   |   |
| Country:  | Denmark                                    |   |
| Is looking for:   | €1,200,000                                 |   |
| Contact:  | Peng Cheng   CEO   pengcheng@pauseable.com |   |

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|    |   | <b>Paytailor</b><br>Turn your phone into a wallet |
| <p><i>Paytailor is a powerful and flexible cloud-based payment platform, converting payment related problems fueled by cash or bank card infrastructure into a seamless digital experience for both, merchants and their customers. Paytailor enables POS payments, e-commerce, IoT solutions and integrations with API. In addition, the merchant solution helps understand their customer's shopping habits and increase the loyalty.</i></p> |   |   |
| Website:  | www.paytailor.com                                       |   |
| Country:  | Estonia   |   |
| Is looking for:   | €250,000 - 300,000                                      |   |
| Contact:  | Mariliis Mia Topp   Co-Founder   mariliis@paytailor.com |   |

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|   | <p><b>Reputation Transfer</b><br/>Unlocking Sharing Economy's User Data for Insurers</p> |
| <p><i>Reputation Transfer is an insurtech startup that helps insurers unlock their existing and prospective customers' data accumulated on sharing economy platforms. The unique selling point is that Reputation Transfer algorithm verifies the provenance of the accounts that the data is transferred from. The users benefit from better pricing and also enjoy security and privacy - only public data is used and there's no need to share credentials. Win-win for insurers and their customers.</i></p> |  |
| Website:   | http://reputrans.com/  |
| Country:   | United Kingdom   |
| Is looking for:  | €500,000   |
| Contact:   | Kirill Slavin   CEO   ks@reputrans.com   |

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|    | <p><b>Riskine</b><br/>Intelligent Solutions for Digital Advice</p> |
| <p><i>Modelling complex digital advisory solutions for insurances and banks. Riskine's digital tools support risk identification and determination of customers' demands and needs through a comprehensive algorithms-based analysis. The core of their solutions is Graph Databases &amp; Algorithms, which allow smart digital supported customer interactions.</i></p> |  |
| Website:  | www.riskine.com  |
| Country:  | Austria  |
| Is looking for:   | €1,500,000   |
| Contact:  | Ralf Widtmann   Managing Director   ralf.widtmann@riskine.com      |

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|   | <p><b>Sharify</b><br/>Let's share real things</p> |
| <p><i>Eager for answering what is going on here and now, Sharify turned Google Maps into an open-sourced real-time map that allows people, local businesses and brands share every city micro-moment in just three clicks: what, when and where, creating the first open-sourced map to share what is happening right now. Sharify started as the map where people in a given city can share moments such as going to a concert, sharing a coffee-break and visiting together a museum with others nearby.</i></p> |   |
| Website:   | http://sharifyapp.com                             |
| Country:   | Spain   |
| Is looking for:  | €250,000  |
| Contact:   | Gemma Prenafeta   CEO   gemma@sharifyapp.com      |

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|  <b>SHOOTCAPSULE</b>   | <b>ShootCapsule S.A.</b><br>Expand your business to the Moon              |
| <i>ShootCapsule's main goal is to design and develop devices for extremely safe data storage in Space. One of the company's leading product is a bigger D-Server, which will be placed on the Moon and will provide data storage services. Another solution is a smaller, fully independent, external data backup device, called S-Box (devices similar to external drives, with their own low-frequency communication, for data transfer). Examples of advantages of this solution are: no physical access, isolated network with no access to terrestrial networks, limits human factor, military grade security and reliability, lack of legal restrictions.</i> |   |
| Website:  | <a href="https://www.shootcapsule.com/">https://www.shootcapsule.com/</a> |
| Country:  | Poland  |
| Is looking for:   | first stage (2years): €4,000,000  |
| Contact:  | Patrick Gajda   CEO   patryk@shootcapsule.com                             |

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|   | <b>Sit &amp; Heat</b><br>Comfortable and energy efficient terrace heating |
| <i>Outdoor heaters at terraces, stadiums and gardens are wasting energy. They cost a lot of money in energy use and they are not good for the environment. Sit &amp; Heat is an energy efficient heating system, built into cushions or furniture for both outdoor and indoor use, thus making patio heaters and other energy-wasting heaters unnecessary. Sit &amp; Heat sells their heating system to stadium seat suppliers and furniture manufacturers.</i> |   |
| Website:  | <a href="http://www.sitandheat.com">www.sitandheat.com</a>                |
| Country:  | The Netherlands   |
| Is looking for:   | €750,000  |
| Contact:  | Jorg Rijkschroeff   CEO   jorg@sitandheat.com                             |

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| <b>SMART DATA</b>    | <b>Smart Data</b><br>Digital solutions for security business                        |
| <i>Smart Data develops customized digital solutions for security businesses. Incident and security device management, as well as their unique network solution PREVISEC, help you to better protect your corporate assets. With pioneering concepts, visionary ideas and individual services they will empower any corporation to achieve new levels of security.</i> |   |
| Website:  | <a href="https://smart-data-deutschland.de/">https://smart-data-deutschland.de/</a> |
| Country:  | Germany   |
| Is looking for:   | €3,000,000  |
| Contact:  | Alexander Berger   CEO   ab@smart-data-deutschland.de                               |

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|    | <p><b>SOLVED – The Cleantech Company Ltd</b><br/>Together people achieve great things.</p> |
| <p><i>SOLVED is an on-demand, sustainability advisory service with a digital co-creation platform. Solved Platform allows clients to work effectively together with a diverse, hand-picked team of experts. Clients and experts have an opportunity to establish own projects on Solved Platform for their own customers and networks and buy resources from Solved Experts network (+2500 experts in +70 countries). SOLVED's business model is based on monthly recurring revenue from two revenue streams: SOLVED Advisory service and SOLVED Together platform for cities, companies and international organizations.</i></p> |  |
| Website:  | www.solved.fi  |
| Country:  | Finland  |
| Is looking for:   | €500,000 – 1,000,000   |
| Contact:  | Santtu Hulkkonen   CEO   santtu.hulkkonen@solved.fi  |

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|   | <p><b>TeqBuzz GmbH</b><br/>Get your bus on time. But don't waste your life time by waiting for!</p> |
| <p><i>TeqBuzz enables people to track passenger vehicles such as public and private buses in real-time. Therefore, it develops affordable tracking hardware and deploys it in to public vehicles like buses. As well TeqBuzz develops software (back-end platform, mobile apps, web portal) and provides accurate position of connected vehicles to users smart phones in real-time. By doing so users can accurately organize their travels just on time – no more long waiting at bus stops and can save time &amp; avoid stress. Operators can better manage their fleets and provide optimal service to the public.</i></p> |   |
| Website:  | http://www.teqbuzz.com  |
| Country:  | Germany   |
| Is looking for:   | €3,000,000  |
| Contact:  | Dr. Somakanthan Somalingam   Founder   somakanthan.somalingam@teqbuzz.com                           |

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|   | <p><b>Torafugu Tech Ltd</b><br/>Improving Health with Wearables and Ai</p> |
| <p><i>Torafugu Tech uses AI technology to develop solutions to enable individuals with pre-existing health conditions reduce their insurance costs by actively managing their disease. Currently, new life insurance customers with pre-existing medical conditions are faced with unexpected price increases of 50-200% when applying for cover. The risk of exclusion is high, with many patients priced out of cover. Yet, patients who demonstrate good control of their disease represent no greater risk than the average population, but this is ignored by insurers. For example, in Type-2 Diabetes it is known that a 2%-point reduction in HbA1c levels increases life expectancy by 2 years.</i></p> |  |
| Website:   | http://torafugutech.com/   |
| Country:   | United Kingdom   |
| Is looking for:  | €1,150,000   |
| Contact:   | Ioannis Ioannou   COO   ioannis@torafugutech.com                           |

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|    | <p><b>Ufity</b><br/>Convert your move to money</p> |
| <p><i>Ufity motivates you to move and have a healthy lifestyle rewarding with its cryptocurrency. It aims to solve the leading factor for health costs: non-communicable diseases caused by physical inactivity. The idea is to emulate the mining process of traditional cryptocurrencies, but instead of creating bitcoins (e.g.) with computer power, it creates Ufity tokens with physical power. The mobile app tracks your steps and calories, sends the data to a smart contract which computes the rewards, and sends the tokens to the user's wallet. These tokens can be spent on a dedicated marketplace for good and services. With the instant gratification, people will be more motivated to move.</i></p> |  |
| Website:  | http://ufity.com                                   |
| Country:  | Spain  |
| Is looking for:   | €2,400,000   |
| Contact:  | Riccardo Conti   Director   rc@ufity.com           |

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|   | <p><b>Univize</b><br/>What's it really like to study at university?</p> |
| <p><i>Univize is an online platform where university students share their university experience to help prospective students find the right university. Students can rate their university on various criteria (e.g. costs of living, campus facilities, etc.) and write reviews to help prospective students get a better idea of what it's really like to study at a particular university. Moreover, students can connect and chat with one another to ask more detailed questions. In return, university students are rewarded through Univize tokens which can be exchanged for rewards and cash payments.</i></p> |   |
| Website:  | http://univize.com  |
| Country:  | Luxembourg  |
| Is looking for:   | €500,000  |
| Contact:  | Kenan Muhovic   CEO   kenan@univize.com                                 |

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|   | <p><b>Unumed</b><br/>All-in-one software solution for healthcare</p>      |
| <p><i>Unumed is an international organization aiming to change healthcare through innovative medtech solutions. Handling sensitive patient data requires the highest standards when it comes to cyber security, encryption, anonymization and data storage: Unumed is taking measures to comply with the Health Insurance Portability and Accountability Act (HIPAA) Security Rule and Privacy Rule. The Security Rule operationalizes the protections contained in the Privacy Rule by addressing the technical and non-technical safeguards that organizations such as hospitals and Unumed itself must put in place to secure individuals' "electronic protected health information" (e-PHI).</i></p> |   |
| Website:   | http://www.unumed.com/  |
| Country:   | Denmark   |
| Is looking for:  | €1,000,000 equity ask, €450,000 committed.                                |
| Contact:   | Johan Lawaetz   Director, Strategy & Business Development   jl@unumed.com |

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|   |   | <b>Velove</b><br>Last-Mile Electrical Vehicle (EV) Transport-as-a-Service |
| <p><i>Velove offers a turn-key EV Transport-as-a-Service solution for a better, cheaper, simpler and more available Last-Mile delivery of eCommerce parcels while contributing to cleaner inner cities. They have done this by innovating the world's best Last-Mile EV: The Velove Armadillo - a four wheel, fully suspended high capacity cargo cycle that handles great, is super smooth, comfortable to ride and fits narrow bike lanes. On top of the Armadillo is the multi-modal Velove City Container - a breakthrough innovation in city logistics. Velove will offer its customers its Transport solutions as Products or as a Service. Customers already include bluechip DP-DHL, DB Schenker and Hermes with proven ROI.</i></p> |   |   |
| Website:   | http://velove.se/                                     |   |
| Country:   | Sweden  |   |
| Is looking for:  | €1,500,000 - 3,000,000                                |   |
| Contact:   | Thorgeir Einarsson   Advisor   te@eleveraadvisers.com |   |

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|   |   | <b>Wohnwaggon</b><br>Join us on the way<br>... TO THE GOOD LIFE! |
| <p><i>The Wohnwaggon offers individual space for high level off-grid living. Their autarky systems provide Water, Energy and Heat all year and a high living comfort.</i></p> |   |  |
| Website:  | https://www.wohnwaggon.at/                                  |  |
| Country:  | Austria   |  |
| Is looking for:   | €1,100,000  |  |
| Contact:  | Theresa Steininger   CEO   theresa.steininger@wohnwaggon.at |  |

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|   |   | <b>Yodeck</b><br>The cloud-based digital signage platform that helps you design and schedule easily from the web! |
| <p><i>Yodeck is a Digital Signage cloud platform for the growing low-end of the global market. It makes it easy for anyone to acquire, deploy and manage one or thousands of Digital Signage screens. Yodeck leverages the power of the Raspberry Pi hardware platform to deliver an easy-to-use cloud service. Each screen is fitted with a Yodeck Player connected to the Internet. Content Managers can then use our portal on the cloud to manage and deliver any type of content to deployed Players. The system is designed for simplicity. With thousands of customers worldwide and 80+ resellers in 36 countries, Yodeck is already break-even and growing by 10% month-on-month!</i></p> |   |   |
| Website:   | https://yodeck.com  |   |
| Country:   | Greece  |   |
| Is looking for:  | €860,000 total, of which €270,000 is still available for interested angels. |   |
| Contact:   | Evangelos Michalopoulos   CEO   mihalop@yodeck.com                          |   |