

Co-organised by :



EUROPEAN BUSINESS ANGEL NETWORK




07 | EBAN Congress & 2nd Award Ceremony

16/17 April 2007 Estoril Congress Center, Lisbon, Portugal

Join us

Join us during this one day and a half event to discuss and share your experience of the following issues:

- The relationship between angels and entrepreneurs
- The development of the Business Angel activity in Portugal
- Best practice initiatives: the role of trade bodies/national federations of networks
- The PRO-INNO initiative and perspectives on trans-national investing
- Capacity building for angel investors
- The changing scene of angel investing in the United States
- Co-Investment models
- International perspectives on angel financing: input from Brazil, Guatemala and the international network Keiretsu Forum
- Exit routes for early stage investors: the case of EURONEXT
- Legal and fiscal framework for Portuguese BA

This event is open to all stakeholders with an interest in early stage informal investing, including venture capitalists, institutional investors, academics, researchers, entrepreneurs, business angels, students...

Second Annual Award Ceremony



On the evening of the 16th, the Second EBAN Award Ceremony celebrating outstanding initiatives by business angels and/or business angel networks will be organized. The following awards will be distributed:

- European Business Angel of the year
- European Business Angel Network Manager of the year
- Best new initiative on the market
- Best exit

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Competition open to both EBAN members and non affiliated.

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EBAN Congress 2007 - Final Agenda

Monday April 16th 2007

08.45 Registration and coffee

09.30 Welcome and opening addresses

Anthony Clarke, President of EBAN
Jaime Andrez, President of IAPMEI (PT)
Francisco Banha, President of Gesventure and FNABA (PT)
Antonio d'Orey Capucho, President of the Municipality of Cascais (PT)

10.00 Key Note speech

António Castro Guerra, Secretary of State Assistant to the Minister and for Industry and Innovation (PT)

10.15 The relationship between angels and entrepreneurs

Joan Carles Martines and **Pere Font** from INSPECTA SL (E)
Miguel Henriques, Director of Lena Business (PT)
Hans Bertram, Business angel (NL)

Moderator: **Maria Nilsson**, SVCA (S)

11.15 Coffee break

11.45 Business angel activity in Portugal: from shadow to light

Miguel Athayde Marques, President of EURONEXT Lisbon
Perspectives on exit routes for early stage investors
Luís Filipe Costa, CEO, InovCapital
The relationship between the formal and informal sector of venture capital
Round Table with Portuguese networks:

- **António Neto da Silva**, Vice-President of Business Angels Club
- **Duarte Simões de Carvalho**, Board Member of APBA
- **Paulo Andrez**, President of Clube de Cascais
- **Ricardo Luz**, President of Invicta Angels

Moderator: **Jim Penberthy**, Pera (UK)

13.00 - 14.30 Buffet lunch

14.30 - 15.45

Parallel session 1 - Best practice initiatives: the role of trade bodies

Main auditorium

Claude Rameau, France Angels (FR)
Presentation of the results of the first edition of the business angels week in 2006
Ute Günther, Business Angels Netzwerk Deutschland (D)
Presentation of the latest nation-wide study on 40 BANs and the collaboration with the German Association of VCs
Roger Piqué, CIDEM (E)
Presentation of the different support programmes, funding schemes and value added services offered to the networks

Moderator: **Modwenna Rees-Mogg**, Angel News (UK)

Parallel session 2 - PRO-INNO initiative: a learning opportunity for innovation financing professionals and perspectives on trans-national investment projects for angels

Parallel Room

Alex Talacchi, Unit D1 Innovation Policy Development, DG Enterprise & Industry

Jenny Tooth, EASY project

Helge Hardacker, Quantum Board GmbH (D)

Moderator: **Domingos Silva**, President of Algarve Business Angels (PT)

15.45 – 16.05 **Coffee break**

16.05 – 16.15 **Technology Support for Business Angel Networks**

David S. Rose, CEO, Angelsoft (US)

16.15 – 17.15 **Capacity building for angel investors**

Jean-Claude Ettinger, Solvay Business School (B)

Brigitte Baumann, Angel Investing Academy – Go Beyond Ltd (CH, UK, MT, F)

Sally Goodsell, Ready for Equity project

Moderator: **Uffe Bundgaard-Joergensen**, InvestorNet/Gate2Growth (DK)

17.15 – 17.45 **The Changing scene of business angel investing in the US**

John May, Angel Capital Association

An overview of tax breaks, co-investment and syndication models, capacity building for investors and entrepreneurs, transnational collaboration...

17.45 **End of Day 1**

19.30 **Cocktail Reception**

20.00 **Dinner and 2nd Award Ceremony**

To be awarded:

- European Business Angel of the year
- European Business Angel Network Manager of the year
- Best new initiative on the market
- Best exit

The cocktail reception, Gala Dinner and Award Ceremony will take place at:

Palácio Estoril Hotel
Rua Particular
2769 - 504 Estoril
Portugal



Tuesday, April 17th 2007

9.30 – 11.00

Co-investment models

Bob Barnsley, Advantage Business Angels (UK)

Risto Kalske, Sitra (FIN)

Jacques Sciberras, Malta BAN (MT)

Luigi Amati, META Group (I)

Moderator: **Martin Large**, GLE (UK)

11.00 – 11.30

Coffee break

11.30 – 12.30

International perspective on angel financing

Ernesto Weber, President of Gávea Angels (Brazil)

Hugo Diaz, Business angels in Guatemala and Central America (GTM)

Judith Iglehart, Keiretsu Forum (US)

Moderator: **Luis Bonina**, Covilhã BA Club (PT)

12.30 – 12.50

Legal and fiscal framework for Portuguese BA

Rui Pedras, Board Member of CMVM, Portuguese Securities Market Commission (PT)

12.50

Closing address

Anthony Clarke, President of EBAN